



2018 Annual Report

LEADERSHIP CORNER

Dear Friends of MUW,

2018 was both exhilarating and challenging. We implemented the second year of our strategic plan (which is designed to harness the power of collective impact) to address the most pressing needs for children, education, and financial stability in every community in the Monadnock region.

When we initiated the strategic shift in our funding cycle last year, our board and staff decided to roll it out over a 3-4 year period to give our partners and the community time to fully understand, plan, and adjust to the changes. To that end, all programs received flat funding in 2018. The new plan is resonating with our partners, donors, and communities as we all start to see the benefits of collective impact.

As part of an ongoing effort to strengthen and diversify our funding sources, we successfully applied for grants related to our focus areas. We are happy to report that we received \$126,000 in additional funding, over and above campaign gifts, to benefit our partners and communities.

One such grant is a generous \$50,000 from New Hampshire Charitable Foundation. With those funds, the Monadnock Home Visiting Alliance (our pilot collective) hired a shared outreach coordinator. This individual reaches out to referral sources and families across the region, and funnels referrals to the four programs in this collective. This new position eliminated the need for each of the four programs to hire their own coordinators. The shared outreach coordinator successfully increased the number of referrals and families served, a win-win situation for the members of this collective and the community.

Impact Monadnock attracted the NH Department of Education's Pyramid Model initiative to the region. This model is a proven system that supports teachers, caregivers, and families help young children develop healthy social and emotional skills that will serve them throughout their lives. The initiative provides Pyramid Coaches for professionals in child-care centers throughout the Monadnock region for the next four years.

Transitioning to a new funding model is a major undertaking and impacts all of Monadnock United Way's partners. In the end, emphasizing collective impact and pooling resources makes sense for everyone. We look forward to building on the momentum realized in 2018 to continue this important work.

Sincerely,



Liz LaRose, President



Ken Jue, 2018 Board Chair



AT MONADNOCK UNITED WAY, WE FIGHT FOR CHILDREN, EDUCATION, AND FINANCIAL STABILITY IN EVERY COMMUNITY THROUGHOUT THE REGION.



CHILDREN

Children live in safe, nurturing, and healthy homes and communities

- Young children are safe, healthy, and resilient
- School-age children are safe, healthy, and resilient
- Transition-age children are safe, healthy, and resilient



EDUCATION

Community members receive an education that enables them to achieve their fullest potential

- Children are ready to learn by the time they enter school
- Students are proficient in fundamental areas of learning, including social-emotional skills
- Community members are prepared to embark on post-secondary pursuits



FINANCIAL STABILITY

Community members have the financial resources they need to live healthy, happy, and productive lives

- Community members are financially literate and empowered
- Community members achieve financial stability and well-being

BASIC NEEDS



Community members have access to food, shelter, heat, and transportation



Monadnock United Way
23 Center Street
Keene, NH 03431-3399
603-352-4209
muw.org

GIVE. ADVOCATE. VOLUNTEER.

2018 Funded Partner Agencies

At Monadnock United Way, we fight for children, education, and financial stability in every community throughout our region. In 2018, MUW invested in these programs as recommended by our community volunteer Investment Review Teams through their allocations process:

Big Brothers Big Sisters of New Hampshire
Cheshire Housing Trust
Community Volunteer Transportation Company (CVTC)
Home Healthcare, Hospice and Community Services (HCS)
Hundred Nights, Inc.
Keene Day Care Center, Inc.
Keene Housing Kids Collaborative
Keene Senior Citizens Center
Maps Counseling Services
Mayhew
Monadnock Area Support Agency
Monadnock Center for Violence Prevention (MCVP)
Monadnock Community Early Learning Center (MCELC)
Monadnock Developmental Services, Inc. (MDS)
Monadnock Family Services (MFS)
Monadnock Region Child Advocacy Center
NH Legal Assistance
NH Pro Bono Referral System
Rise...for baby and family
Samaritans, Inc.
Southern NH Services (SNHS)
Southwestern Community Services, Inc. (SCS)
The Community Kitchen
The River Center: A Family and Community Resource Center
Walpole Village School
Winchester Learning Center

MONADNOCK UNITED WAY, INC.
STATEMENT OF FINANCIAL POSITION
DECEMBER 31, 2018
(WITH COMPARATIVE TOTALS AS OF DECEMBER 31, 2017)

<u>ASSETS</u>	<u>2018</u>	<u>2017</u>
CURRENT ASSETS:		
Cash	\$ 1,630,258	\$ 1,592,814
Marketable securities	102	170,530
Pledges receivable, less allowance for uncollectible pledges of \$75,000 as of December 31, 2018 and 2017	767,807	827,378
Other current assets	<u>4,906</u>	<u>20,910</u>
Total current assets	<u>2,403,073</u>	<u>2,611,632</u>
PROPERTY, PLANT AND EQUIPMENT, at cost:		
Building and improvements	102,049	99,764
Office furniture and equipment	77,554	75,170
Land	<u>4,430</u>	<u>4,430</u>
	184,033	179,364
Less - Accumulated depreciation	<u>171,638</u>	<u>167,920</u>
Net property, plant and equipment	<u>12,395</u>	<u>11,444</u>
OTHER ASSETS:		
Website development	7,330	4,580
Beneficial interest in foundation assets	<u>266,905</u>	<u>289,399</u>
Total other assets	<u>274,235</u>	<u>293,979</u>
Total assets	\$ <u>2,689,703</u>	\$ <u>2,917,055</u>
<u>LIABILITIES AND NET ASSETS</u>		
CURRENT LIABILITIES:		
Unpaid allocations to agencies	\$ 106,150	\$ 118,873
Deferred grant	18,416	20,532
Accounts payable and accrued expenses	<u>32,957</u>	<u>31,095</u>
Total current liabilities	<u>157,523</u>	<u>170,500</u>
Total liabilities	<u>157,523</u>	<u>170,500</u>
NET ASSETS:		
Without donor restriction		
Board designated	652,895	652,895
Undesignated	<u>312,881</u>	<u>332,522</u>
	965,776	985,417
With donor restriction	<u>1,566,404</u>	<u>1,761,138</u>
Total net assets	<u>2,532,180</u>	<u>2,746,555</u>
Total liabilities and net assets	\$ <u>2,689,703</u>	\$ <u>2,917,055</u>

2018 Board and Staff

Board of Directors

Ken Jue, Chair

Barbara Tremblay, Interim Vice Chair

Rob Harris, Treasurer

Elizabeth Coppola, Secretary

Robin Eichert

Edward R. Guyot

Ruth Jacobs

Mike Kowalczyk

Erik Murphy

Kelly Ricaurte

Terry Williams

Monadnock United Way Staff

Liz LaRose—President

Kelly Brigham-Steiner—Senior Director of Impact and Investment

Katie Gardella—Interim Director of Resource Development

Peter Smith—Campaign and Donor Relations Manager

Jill Morgan—Impact Monadnock Program Director

Nikki Sauber—Impact Coordinator

Nour Habib—Marketing Specialist

Kate Cote—Administrative Assistant

LEADERSHIP DONORS

Monadnock United Way is grateful to all its donors and supporters. None of our work would be possible without you. Below is a listing of all of our 2018 Leadership Givers (\$500 and above) and our Legacy Society members.

The Alexis d'Toqueville Society

Contribution Level: \$10,000+

United Way's Tocqueville Society was named as a tribute to Alexis de Tocqueville, a 19th century French diplomat who admired and wrote about the unique spirit of volunteerism he observed in America.

The Tocqueville Society honors and recognizes the philanthropic leadership of individuals and couples who have a deep commitment to this region. They believe in our mission to strengthen our community through support of our children, education, and financial stability.

Tocqueville Society members are deeply committed to making a difference in the Monadnock region and express this through their extraordinary support of and generosity to Monadnock United Way with gifts of \$10,000 or more annually.

Thank you to these individuals who have made such a commitment to our community!

Bill & Kathy Baldasaro
Bill and JoAnn Fenton
Gehlbach Family Fund
Peter & Bridget Hansel
Kris and Dick Hill
John & Jean Hoffman
Jim & Judy Putnam
Anonymous (1)

Rappelmasters

Contribution Level: \$5,000-\$9,999

You have mastered the mountain and by doing so have shown others what is possible by following your lead. Rappelling is a serious sport and human needs are a serious subject. In order to meet the growing needs of our community, leaders give first.

Steve and Joan Ames	Peter Fiore
D.E. Ash	Beverly & Robert Harris
Ashok M. Bahl	Thomas & Anne Havill
Joe & Stephanie Baute	The Kriebel Family
Eleanor Briggs	Charles Montgomery
Sue Doyle	Thomas & Barbara Putnam
Mr. & Mrs. Hugh and Gay Eaton, III	Walter & Ginny Rohr

Great Descenders

Contribution Level:\$2,000-\$4,999

Your determination and commitment have paid off! You have nimbly negotiated obstacles that few have ever overcome. Now you can encourage others along the way to increase the quality of life for everyone in our community.

Jill Batty & Daryl Stutes	Georgios Dramalis
Dan & Nancy Belluscio	Charles & SallyAnne Goodale
David & Patricia Blake	Kathleen & Mark Gross
Kürt Blomquist	Cynthia & Matt Guiltinan
Don & Jill Brehm	John & Nancy Hann
Scott & Christine Clarke	Nancy & Roger Hansen
Hal & Margot Close	Nancy Hayden
Christine & Scott Curtis	David J. Hogan, Jr.

LEADERSHIP DONORS CONTINUED

Great Descenders Con't

Mr. & Mrs. John A. Hubbard
Sandy Hunt & Kerry Ulrich
Carl & Ruth Jacobs
Ken & Carol S. Jue
Jennifer & Gerard Kiernan
Marcia & Charles Krause
Glenn Lamothe
Douglas Lehr
Michael Rafferty & Anni Shamim

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Bob & Cheryl Rooney
Val & Jon Starbuck
Craig Stockwell & Sarah Mustin
Roger & Ann Sweet
Gregg & Julie Tewksbury
Joseph H. & Lorraine P. Youngs
Anonymous (4)

Trail Blazers

Contribution Level: \$1,500-\$1,999

Only after the passage of many feet does a trail become easy to follow. Someone has to be first to blaze that trail. Though the path is not always clear, you are willing to negotiate the obstacles and find a way to the bottom.

Mike & Betty Christiansen
Paul & Dawn Comptois
Mark E. Criswell
Dick & Pat Dugger
Francoise Gooding
Jennifer M. Hanrahan
Patty & Wayne Hatch
David & Lori Jankowski
Carroll Johnson
Michael & Tricia Kapiloff
Michael & Susan Kowalczyk
Jane & Steven Larmon
Liz LaRose & Mike Dionne
Nora G. Larsen

Ann & Paul Looney
Pamela & Peter Lynch
Gregory & Susan McConahey
Kathryn & Dennis Mead
Tom & Heather Minkler
Suelaine Poling & Bruce Myrick
Les & Jane Pitts
James A. & Ann S. Robinson
David & Lisa Shoots
David & Lisa Therrien
Christopher G. Trajkovski
Patricia B. Wright
Ronald M. Wright
Anonymous (3)

Cliff Hangers

Contribution Level: \$1,000-\$1,499

You have pushed yourself off the cliff where others so often hang back. You are not satisfied with taking the easy way down. You realize that only by letting loose and falling into action can you make a difference.

William & Margot Abbott
Maria M. Adolphson
Steven A. Armstrong
Susan Ashworth
Dee & Paul Belanger
Todd & Deb Bissell
Judith Bosies
William M. Boyd, III
Lee A. Bradford
Sam & Lucy Bradley
John Brickley

Edward & Kathleen Kennedy Burke
Tucker Burr
Patricia Campbell & David LaCoste
Linda Cates & Thomas Murray
Mike Chamberlin
Anthony Chicarelli
Sue Chollet
Brian Cody
Cathy Conkling & Richard Meyer
Terry Contas
Angela Criswell

LEADERSHIP DONORS CONTINUED

Cliff Hangers Con't

Ranger & Karen Curran
Ro Dettelback
Clark & Joanne Dexter
Bob Dignitti
Dr. Robert & Alfrieda Englund
Mark A. Franke
Meg Freeman
Jim Ganley
Carolyn & Martin Geheran
Willard Goodwin & Barbara Summers
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Mary Granger
Hal Grant
Dr. Robert Guardiano & Dr. Sherry Guardiano
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Kerry & Marika Henegan
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Jeffrey L. Padgett
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Anne & Roy Piper
Dale I. Pollack
G. Forrest Quimby & Julia Sirois
Reinette & Brian Reilly
Michael Remy
Kevin Ridings
John Round
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Bill Whyte & Katie Schwerin
Emily Schwerin-Whyte & Michael Becker-Whyte
Greg & Patti Seymour
Eleanor & Charles Shaw
Junius G. Spivey
David & Jane Stabler
Debra N. Stallings
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Leonard Tichy
Ed Tomey & Maich Gardner
Melinda D. Treadwell
Michelle A. Urban & George Ruppel
Omprakash Voruganti
Leah Walsh
John Walter & Sandra Van de Kauter
Benjamin J. Wheeler
Ronald Whippie
Kathy Williams
Aylene L. Wozmak
Anonymous (8)

LEADERSHIP DONORS CONTINUED

Leap Leaders

Contribution Level: \$750-\$999

You are already on your way. You have taken the big leap and shown your commitment to helping others have a better life. As a result, you have become a true leader, setting an example for others to follow.

Stacy Belanger

Edward J. Bergeron, Jr

Rand & Jayne Burnett

Louis & Suzanne Castriotta

Tonni Class

Elizabeth Cleary

Lisa E. Clouet

Alicia Deaver

Jim & Sue Ells

Dick & Judy Fernald

Alona Florenz

Elizabeth & Bruce Fox

Pushkar Goyal

Scott & Andrea Greene

Karen E. Grovenstein

Paul Hebert

Carrie & Steve Hoffman

Peter & Cornelia Jenness

Kristen A. Lefebvre

John Lowry

Marianne Marsh, MD

Tom & Karen McDonough

Mark D. McStravick

The Mutuski Family

Ian R. Ramey

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Martin Schiesel

Gary & Jane Shapiro

Nat & Sharon Stout

Christopher T. Tacy

Cameron Tease & Dixie Gurian

Barbara & Anthony Tremblay

Penelope R. Vaine

Liane T. Wiley

Jeanne L. Williams

Nicholas Williams

Dennis & Tuesday Wright

Dianne Wright

Anonymous (2)

LEADSHIP DONORS CONTINUED

Venturers

Contribution Level: \$500-\$749

You have arrived at the point where you begin to care more for others than for yourself. You are ready to take the rope and venture down the trail only a few special people ever take.

Wendy L. Abbott
Patricia A. Abrams
Larry Ahern
Maureen Ahern
Chuck & Liz Anderson
Larry & Gisela Antonuk
Donald Arguin
Thomas L. & Ann B. Baird
John M. Ballou
Gary Barnes
Cheryl Belair & Stephen Bragdon
Lynn & Ken Bergman
Steven Berry
Robert C. Birmingham
Jillian Bishop
Mark Bodin
Misty Martinez-Bohannon
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John Britton
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Maria Carbone
Don Caruso & Nancy Johnson
Eloise Clark
Eugene M. Cleary
Christopher Coates
Bob & Kathy Collinsworth
Barbara Cormier
Joni M. Cormier
Andrew Crawford
Alison Cuomo-Nason & Donald Nason
Glen & Sharyn D'Eon
Mrs. Susan M. DeGrosky
Derrick Delvecchio
Michael Dionne
Alexander Doll
Bill & Kris Dow
Hunt & Sara Dowse

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Jane G. Dreissig
Ann Driscoll
Andrew Dubois
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Paul F. Fagley
John & Joley Fanning
Barry & Carol Faulkner
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Margaret E. Foxweldon
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Mark Fryberger
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Robin I. Gesick
Gina & Rory Goff
Robert Gogolen & Beth Caldwell
Mahesh Goswami
Daniel Grant
Cathy & Jim Gray
Mary Gray
Karen & Todd Gray
Peter D. Griesbach, DDS
Dayna M. Guldhaug
Lori A. Guyette
Daniel J. Haight
Nancy & Jim Hall
Rebecca R. Hamilton
Mr. & Mrs. John Harper
Deborah A. Haskins
Michael Haynes
Mr. & Mrs. Bryan Hebert
Joel Heller
Franklin Henderson
Alex Henkel & Heather Bell
Anna Carmela Hinderaker
Sharman Howe & Eduardo Moura
Daniel K. Irvine
Thomas & Evelyn Izbicki

LEADSHIP DONORS CONTINUED

Venturers Con't

Pat Johnson
Connie Joyce
Jay & Cheryl Kahn
Karrie Kalich & Tim Sampson
Kerry & Bruce Kelley
Deborah Kilyanczik
Joslin Kimbell-Frank
Wayne E. Lacoste
Scott & Kelly LaFalam
Ryan Lavigne
Jess & Don Lussier
Elizabeth Lussier
Susie & Jim Margraf
Kimberly May
Peggy Brown & Scott McGovern
Jason McLean
Josh & Leila Meehan
Andy & Dawn Merrill
David & Doreece Miller
Jill Morgan
James E. Mountford
Bailee M. Mullally
Frances Benton & David Nallett
David Nash
Tom & Carol Newcombe
Nancy C. Newton
Susan D. & Charles North
Lisa & Mark Nugent
Philp Nyhagen
Edward C. O'Brien
Ranae O'Neil
Zach Paquette
Theodore H. & Ruth D. Parent
Anne-Marie Pasquarelli
Dominic Perkins & Deirdre Chretien
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Susan Peterson
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Sandie Phipps & Tom Casey
Julie Pratt
Dean R Priebe
Judith Putzel
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Dr. Todd Silberstein
Sue Silver
Fran Silvestri & Sus Hallwright
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Jay Smeltz & Julie Dickson
Anitra A. Sorensen
Jennifer Springer
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Austin St. Peter
Joseph Staples & Suzanne Morin
Herbert & Rhonda Stephens
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Jon & Kathy Thatcher
Hope Therrien
Robert & Lianne Therrien
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Suzanne Wachter
Todd Watkins & Janet Cleary
Brett F. Weatherup
Kathryn Willbarger
Dr. Donald V. Wilson
John G. Wozmak
Philp Wyzik
Anonymous (17)

LEADERSHIP DONORS CONTINUED

Leadership Givers Who Prefer Not to be Recognized by Giving Level

Becky Barrett	Mark & Jessica O'Brien
Fred & Donna Bingham	Joseph & Rosaleen Parisi
Michael & Kathryn Blair	Chuck Prigge
Rick & Betsey Church	Dan & Louise Rath
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Chris & Nancy Cogliandro	John Renaud
Bill & Linda Elliott	Wallace Reney
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Joe & Tina Greathouse	Sharon & Jim Rousmaniere
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Kathleen A. Kirstein	Nancy & Paul Vincent
Kathy Knutsen	Richard & Patricia Whipple
Steven R. Levene & Susan W. Peters	Terry Williams
Kurt & Beth Martin	
Maryann & Robert Mucha	
John F. Mullett, Jr.	

Legacy Society

Thank you to those who have established a planned gift for Monadnock United Way through their will or estate.

Bernice Clark*	Doug Maynard
Laura Gingras and Dave Fish	Allen and Ellen Mendelson
John and Jean Hoffman	

**Bequest received in 2013*

Our Workplace Campaigns are a treasured tradition and a vital part of our ability to fight for Children, Education, and Financial Stability in our region. The participation of these businesses, year after year, is one of the hallmarks of our success. Thank you to all of these employees and corporations for your support this year.

Workplace Campaigns

(allowing public recognition)

ABTech

Ames Performance Engineering

AMETEK, Precitech

Antioch University New England

Autex Inc.

BAE Systems

Bar Harbor Bank and Trust

Baudelaire Soaps, Inc.

BH & G Masiello Group Real Estate

Big Brothers/Big Sisters of NH

C&S Wholesale Grocers

Carlisle Wide Plank Flooring

Cedarcrest Center for Children with Disabilities

CHESCO

Cheshire Builders

Cheshire County Employees

Cheshire Housing Trust

Cheshire Medical Center / Dartmouth Hitchcock

City of Keene

Clark-Mortenson Insurance Agency

Connection

Corning Specialty Materials

DD Bean & Sons

Douglas Cuddle Toys

Electronic Imaging Materials

EMF Inc.

Emile Legere Management

ES3

Eversource

F.H. Hamblet

Fairbanks Realty Corporation

Fenton Family Dealerships

Filtrine Manufacturing Company

Fletcher Funeral Home

Franklin Pierce University

Grove Street Fiduciary

Hamshaw Lumber Inc. & The Cheshire Horse

Hannaford

Harrisville Designs

Home Healthcare, Hospice & Community Services (HCS)

Hundred Nights

IPG Employee Benefits

Janos Technology

John G. Burk and Associates

Kapiloff Insurance Agency

Keating Plumbing & Heating

Keene Chrysler Dodge Jeep Inc.

Keene Day Care Center

Keene Housing/Kid's Collaborative

Keene Senior Center

Keene State College

Lincoln Financial

Lynn C. Rust, CPA PC

MAPS Counseling Services

Markem-Imaje

Mascoma Savings Bank

Masiello Insurance Agency

Monadnock Community Hospital

Monadnock Developmental Services

Monadnock Family Services

Monadnock Food Co-Op

Monadnock Ford

Monadnock United Way

Monadnock Worksource

NBT Bank

New Hampshire Ball Bearings

Main Street America Group

Oster & Wheeler PC

People's United Bank

Phoenix House Keene Center

Pilgrim Pines Conference Center

R. J. DiLuzio Ambulance Service

REMAX Town & Country Keene

Rise for baby and family

Rivermead Peterborough Retirement Community

SAU 29 Keene School District

SAU 34 - Hillsboro School District

SAU 92 - Hinsdale School District

SAU 93 - Swanzey School District

SAU 94 -Winchester School District

Savings Bank of Walpole

Selman & Co LLC

Southwestern Community Services

Symbotic

TD Bank Monadnock Region

The Community Kitchen

The Insurance Source

The Keene Sentinel

The Melanson Company

The New Hampshire Trust Company

The Petersons

The River Center

The Timken Company

Theodore H Parent, Attorney, PC

True North Networks

UNFI

UPS

W. S. Badger Company

Walpole Veterinary Hospital

Whitney Brothers

Yankee Publishing

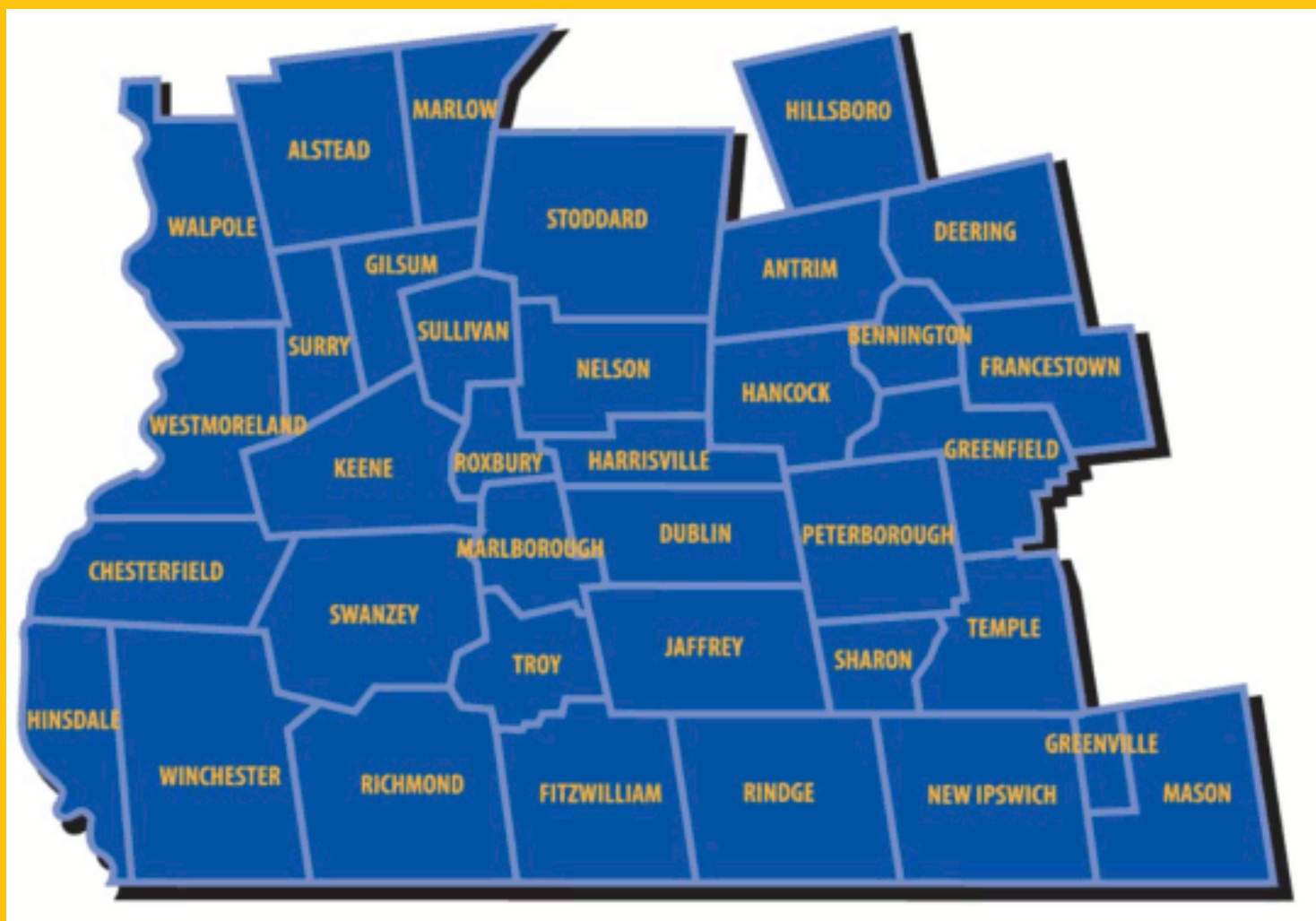
Local corporate and foundation support plays a critical role in maintaining the Monadnock region's local economies. By giving back, they also have the power to enable long lasting change in every community. These businesses and foundations have our sincerest thanks for their support this year.

Corporate and Foundation Supporters

(\$500+ Outside of Workplace Campaign Allowing Public Recognition)

Blais and Associates Realtors
C&S Wholesale Grocers, Inc
Citizens Bank
Deep Roots Massage & Bodywork
Early Learning NH
Hogancamp PC
Mascoma Savings Bank
Markem-Imaje
Milestone Financial Planning, LLC
Network for Good
New Hampshire Charitable Foundation
Roy A. Hunt Foundation
TD Charitable Foundation
The Boston Foundation
The Mountain Corporation
True North Networks
Walmart Foundation

Thank you for helping us serve these communities in the Monadnock Region.



Find us: www.muw.org

Facebook: [@MonadnockUnitedWay](https://www.facebook.com/MonadnockUnitedWay)

Twitter: [@MonadnockUW](https://twitter.com/MonadnockUW)

Instagram: [@MonadnockUW](https://www.instagram.com/MonadnockUW)

**United
Way**



Monadnock United Way