

2019 Annual Report

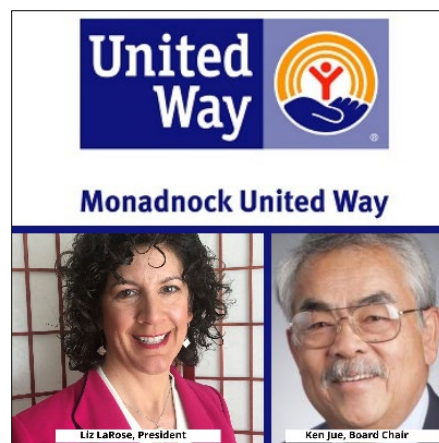
Leadership Corner

Dear Friends of MUW,

2019 was a significant year for Collective Impact in the Monadnock region. We began to realize the impact of our strategic plan as we completed our first multi-year funding cycle for the Children Focus area and planned a Financial Stability funding cycle for next year.

The Monadnock Home Visiting Alliance pilot taught us that true collective work between agencies takes time, trust, and patience. But the rewards are significant and can be summed up in this paraphrased quote from Alicia Deaver, Executive Director of Rise for baby and family:

“Instead of competing with each other for resources, we all focus on home visiting, thus putting families first.”



Our region has the third highest rate of child abuse and neglect among New Hampshire's 10 counties. As a result of our strategic shift, donor dollars are being invested in solving some of the key issues facing our children:

- Investing in evidence-based practices and supporting programs and staff
- Providing advocacy for policies related to children and families
- Bringing sectors together to harness their power to effect change

Funding Highlights

This was also a significant year for children. Two new collectives, five childcare centers, and a dental program for children and moms at WIC are among the programs receiving multi-year funding to benefit children.

- **Monadnock Region Afterschool Collective:** An after-school network of seven programs that offer enrichment opportunities in a safe environment. Their goal is to support the learning and growth of children in their care by reducing non-appropriate behavior incidents by 50%.
- **Monadnock Parent Education Collective:** A parent education collaborative comprised of four agencies who want to create a systemic approach to parent education. Their goal is to provide parent education programs that instill positive parenting practices that help to heal families and support the emotional and developmental growth of children.

In another win for our Children, Impact Monadnock (IM), MUW's signature early childhood initiative, was awarded the Federally funded Preschool Development Grant (PDG). Grant funds were used to participate in a statewide needs assessment and strategic plan related to early childhood systems. This information will also be used to update IM's Master Plan. PDG also provided funding to help increase our region's capacity to engage families and involve parents as leaders in building effective early childhood programs. We are very proud that IM is seen as a model early childhood initiative across New Hampshire.

The enthusiasm is palpable. Achieving our vision of Monadnock children living in nurturing, healthy homes and communities feels a few steps closer. If the momentum continues, we will achieve an outcome where our region's young children (0-5), school-age children (6-17), and transition-age youth (18-24) will be safe, vigorous, and resilient. We look forward to funding new collectives in Financial Stability next year. This portion of our strategic direction envisions community members having the financial resources they need to live healthy, happy, and productive lives.

Community Support

These achievements – and many more – are possible because people in this community raise their hands to help. We are proud to have attracted 10 Loaned Employees from five companies – our largest class of LEs in three years. The program has become a coveted professional development opportunity for young professionals and their employers in the region. And our pilot donor group – called the Investors Group – raised an additional \$10,000 this year that was immediately awarded to programs in our Children and Financial Stability focus areas.

Most of all, we celebrate our partners whose are the game-changers that make our region strong and vibrant. Every day, they fight for Children, Education, and Financial Stability in every community throughout our region. To them we offer our gratitude in partnership.

Sincerely,



Liz LaRose, President



Ken Jue, 2019 Board Chair

AT MONADNOCK UNITED WAY, WE FIGHT FOR CHILDREN, EDUCATION, AND FINANCIAL STABILITY IN EVERY COMMUNITY THROUGHOUT THE REGION.



CHILDREN

Children live in safe, nurturing, and healthy homes and communities

- Young children are safe, healthy, and resilient
- School-age children are safe, healthy, and resilient
- Transition-age children are safe, healthy, and resilient



EDUCATION

Community members receive an education that enables them to achieve their fullest potential

- Children are ready to learn by the time they enter school
- Students are proficient in fundamental areas of learning, including social-emotional skills
- Community members are prepared to embark on post-secondary pursuits



FINANCIAL STABILITY

Community members have the financial resources they need to live healthy, happy, and productive lives

- Community members are financially literate and empowered
- Community members achieve financial stability and well-being

BASIC NEEDS



Community members have access to food, shelter, heat, and transportation



Monadnock United Way
23 Center Street
Keene, NH 03431-3399
603-352-4209
muw.org

GIVE. ADVOCATE. VOLUNTEER.

2019 Funded Partner Agencies

At Monadnock United Way, we fight for Children, Education, and Financial Stability in every community throughout our region. In 2019, MUW invested in these programs as recommended by our community volunteer Investment Review Teams through their allocations process:

Big Brothers Big Sisters of New Hampshire

Cheshire Housing Trust (CHT)

The Community Kitchen

Community Volunteer Transportation Company (CVTC)

HCS Home Healthcare, Hospice and Community

Services Hundred Nights Inc

Keene Day Care Center, Inc.

Keene Senior Citizens Center

Maps Counseling Services

Monadnock Area Peer Support Agency

Monadnock Center for Violence Prevention

Monadnock Community Early Learning Center

Monadnock Developmental Services, Inc.

Monadnock Family Services

Monadnock Parent Education Collective

Monadnock Region Afterschool Collective

Monadnock Region Child Advocacy Center

NH Legal Assistance

NH Pro Bono Referral Program

Rise for baby and family

Samaritans, Inc

Southern NH Services – SNHS

Southwestern Community Services, Inc

Walpole Village School

Winchester Learning Center

MONADNOCK UNITED WAY, INC.
STATEMENT OF FINANCIAL POSITION
DECEMBER 31, 2019
(WITH COMPARATIVE TOTALS AS OF DECEMBER 31, 2018)

	2019	2018
<u>ASSETS</u>		
CURRENT ASSETS:		
Cash and cash equivalents	\$ 1,337,400	\$ 1,630,360
Accounts receivable	264	-
Pledges receivable, less allowance for uncollectible pledges of \$75,000 as of December 31, 2019 and 2018	830,187	767,807
Other current assets	5,640	4,906
Total current assets	2,173,491	2,403,073
PROPERTY, PLANT AND EQUIPMENT, at cost:		
Building and improvements	102,747	102,049
Office furniture and equipment	77,554	77,554
Land	4,430	4,430
	184,731	184,033
Less - Accumulated depreciation	175,380	171,638
Net property, plant and equipment	9,351	12,395
OTHER ASSETS:		
Website development	7,330	7,330
Beneficial interest in foundation assets	288,298	266,905
Total other assets	295,628	274,235
Total assets	\$ 2,478,470	\$ 2,689,703
<u>LIABILITIES AND NET ASSETS</u>		
CURRENT LIABILITIES:		
Designations payable	\$ 98,615	\$ 106,150
Deferred grant	19,134	18,416
Accounts payable and accrued expenses	34,173	32,957
Total current liabilities	151,922	157,523
Total liabilities	151,922	157,523
NET ASSETS:		
Without donor restriction		
Board designated	281,999	652,895
Undesignated	428,253	312,881
	710,252	965,776
With donor restriction	1,616,296	1,566,404
Total net assets	2,326,548	2,532,180
Total liabilities and net assets	\$ 2,478,470	\$ 2,689,703

2019 Board and Staff

Board of Directors

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Douglas Woodruff Keene
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Kelly Ricaurte
Eli Rivera

Monadnock United Way Staff

Liz LaRose— President
Jill Morgan—Senior Director of Impact
Katie Gardella—Director of Resource Development
Paige Martin—Program Director Impact Monadnock
Nikki Sauber—Impact and Investment Manager
Peter Smith—Campaign and Donor Relations Manager
Nour Habib – Marketing Specialist
Kate Cote—Volunteer Engagement Specialist
Shirley English—Administrative Assistant

LEADERSHIP DONORS

Monadnock United Way is grateful to all its donors and supporters. None of our work would be possible without you. Below is a listing of all of our 2019 Leadership Givers (\$500 and above) and our Legacy Society members.

The Alexis d'Toqueville Society

Contribution Level: \$10,000+

United Way's Tocqueville Society was named as a tribute to Alexis de Tocqueville, a 19th century French diplomat who admired and wrote about the unique spirit of volunteerism he observed in America.

The Tocqueville Society honors and recognizes the philanthropic leadership of individuals and couples who have a deep commitment to this region. They believe in our mission to strengthen our community through support of our children, education, and financial stability.

Tocqueville Society members are deeply committed to making a difference in the Monadnock region and express this through their extraordinary support of and generosity to Monadnock United Way with gifts of \$10,000 or more annually.

Thank you to these individuals who have made such a commitment to our community!

Bill & Kathy Baldasaro
Bill & Joanne Fenton
Gehlbach Family Fund
Kathleen & Mark Gross
Peter & Bridget Hansel
Kris & Dick Hill
John & Jean Hoffman
Jim & Judy Putnam
Anonymous (1)

Rappellmasters

Contribution Level: \$5,000-\$9,999

You have mastered the mountain and by doing so have shown others what is possible by following your lead. Rappelling is a serious sport and human needs are a serious subject. In order to meet the growing needs of our community, leaders give first.

Steve & Joan Ames
D.E. Ash
Ashok M. Bahl
Joe & Stephanie Baute
Eleanor Briggs
Sue Doyle
Mr. & Mrs. Hugh & Gay Eaton, III

Beverly & Robert Harris
Thomas & Anne Havill
The Kriebel Family
Charles Montgomery
Thomas & Barbara Putnam
Walter & Ginny Rohr

LEADERSHIP DONORS CONTINUED

Great Descenders

Contribution Level: \$2,000-\$4,999

Your determination and commitment have paid off! You have nimbly negotiated obstacles that few have ever overcome. Now you can encourage others along the way to increase the quality of life for everyone in our community.

Jill Batty & Daryl Stutes
Dan & Nancy Belluscio
David & Patricia Blake
Kürt Blomquist
Don & Jill Brehm
Scott & Christine Clarke
Margot Close
Paul & Dawn Comptois
Christine & Scott Curtis
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Jennifer & Gerard Kiernan
Marcia & Charles Krause
Douglas Lehr
Tom & Heather Minkler
Marcus Owens
Michael Rafferty & Anni Shamim
Val & Jon Starbuck
Craig Stockwell & Sarah Mustin
Roger & Ann Sweet
Gregg & Julie Tewksbury
Joseph H. & Lorraine P. Youngs
Anonymous (4)

Trail Blazers

Contribution Level: \$1,500 \$1,999

Only after the passage of many feet does a trail become easy to follow. Someone has to be first to blaze that trail. Though the path is not always clear, you are willing to negotiate the obstacles and find a way to the bottom.

Mike & Betty Christiansen
Lisa E. Clouet
Terry Contas
Mark E. Criswell
Francoise Gooding
Patty & Wayne Hatch David
& Lori Jankowski Carroll
Johnson
Marcia & James Kania
Michael & Susan Kowalczyk
Jane & Steven Larmon
Liz LaRose & Mike Dionne
Nora G. Larsen
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& Peter Lynch Donald M.
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Reinette & Brian Reilly
Michael Remy
James A. & Ann S. Robinson
David & Jane Stabler
Alan & Melissa Stroshine
David & Lisa Therrien
Christopher G. Trajkovski
Benjamin J. Wheeler
Patricia B. Wright
Anonymous (3)

LEADERSHIP DONORS CONTINUED

Cliff Hangers

Contribution Level: \$1,000-\$1,499

You have pushed yourself off the cliff where others so often hang back. You are not satisfied with taking the easy way down. You realize that only by letting loose and falling into action can you make a difference.

William & Margot Abbott	Ockle Johnson & Chris Hrynowski
Maria M. Adolphson	Gregory & Lisa Kasprzak
Dee & Paul Belanger	Peter & Barbara Jo Kingsley
Frances Benton & David Nallett	Margot LaPointe
Todd & Deb Bissell	Marcia R. Legru
Mark Bodin	Lura Lentz
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Cathy Conkling & Richard Meyer	Susan & Jeffrey Newcomer
Andrew Crawford	Susan D. & Charles North
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Nancy Hayden	Michelle A. Urban & George Ruppel
Kerry & Marika Henegan	Omprakash Voruganti
Charles H. Henry, DDS	John N. Walter, Jr. & Sandra Van de Kauter
Lynda & John Hunt	Sarah S. Webb
Daniel K. Irvine	Ronald Whippie
William H. James, Jr.	Kathy Williams
	Anonymous (4)

LEADERSHIP DONORS CONTINUED

Leap Leaders

Contribution Level: \$750-\$999

You are already on your way. You have taken the big leap and shown your commitment to helping others have a better life. As a result, you have become a true leader, setting an example for others to follow.

Susan Ashworth
Joseph Callahan
Tonni Class
Elizabeth Cleary
Bob Dignitti
Michael Dionne
Jim & Sue Ells
Elizabeth & Bruce Fox
Margaret E. Foxweldon
Jeffrey Freyenhagen
Robin I. Gesick
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Eliezer Rivera
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Gary & Jane Shapiro
Marc St. Cyr
Jeanne L. Williams
Nicholas Williams
Dennis & Tuesday Wright
Anonymous (6)

LEADERSHIP DONORS CONTINUED

Venturers

Contribution Level: \$500-\$749

You have arrived at the point where you begin to care more for others than for yourself. You are ready to take the rope and venture down the trail only a few special people ever take.

Wendy L. Abbott	Sean Drower, DMD
Larry Ahern	Andrew Dubois
Laurie Allen	Mike Duffy
Chuck & Liz Anderson	Cheryl Evans
Joanne Angell	Paul F. Fagley
Larry & Gisela Antonuk	John F. Fanning
John M. Ballou	Barry & Carol Faulkner
Gary Barnes	Mark Fernald
Cheryl Belair & Stephen Bragdon	Vicki & Jim Flanders
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Elizabeth Dragon	Sharman Howe
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LEADERSHIP DONORS CONTINUED

Venturers Con't

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Todd Watkins & Janet Cleary
Brett F. Weatherup
James Whittier
Bill Whyte & Katie Schwerin
Dr. Donald V. Wilson
Philp Wyzik
Heidi Yeaw
Adam C. Zinn
Anonymous (12)

LEADERSHIP DONORS CONTINUED

Leadership Givers Who Prefer Not to be Recognized by Giving Level

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Lynn & Arthur Simington
Ken Stewart & Mary Lou Caffrey
Michael & Patricia Stoudt
Nancy & Paul Vincent
Richard & Patricia Whipple
Terry Williams
Anonymous (2)

Legacy Society

Thank you to those who have established a planned gift for Monadnock United Way through their will or estate.

Bernice Clark*
Laura Gingras and Dave Fish
John and Jean Hoffman

Carol and Ken Jue
Doug Maynard
Allen and Ellen Mendelson
Anonymous (1)

**Bequest received in 2013*

Our Workplace Campaigns continue to be a vital element in our fight for Children, Education, and Financial Stability in our region. The participation of local and global businesses each year is a hallmark of our success. Thank you to all of these employees and corporations for your support this year.

WORKPLACE CAMPAIGNS

(allowing public recognition)

ABTech	MAPS Counseling Services
Ames Performance Engineering	Markem-Imaje
AMETEK, Precitech	Masiello Insurance Agency
Antioch University New England	Monadnock Center for Violence Prevention
Autex Inc.	Monadnock Community Hospital
Baudelaire Soaps, Inc.	Monadnock Developmental Services
BH & G Masiello Group Real Estate	Monadnock Family Services
Big Brothers/Big Sisters of NH	Monadnock Food Co-Op
C&S Wholesale Grocers	Monadnock Ford
Carlisle Wide Plank Flooring	Monadnock United Way
Cedarcrest Center for Children with Disabilities	Monadnock Worksource
CHESCO	NBT Bank
Cheshire Builders	New Hampshire Ball Bearings
Cheshire County Employees	New Hampshire Trust Co.
Cheshire Medical Center / Dartmouth Hitchcock	Main Street America Group
City of Keene	Noyes Volkswagen
Clark-Mortenson Insurance Agency	People's United Bank
Combined Federal Campaign of Northern NE	Pilgrim Pines Conference Center
Connection	R. J. DiLuzio Ambulance Service
Corning Specialty Materials	REMAX Town & Country Keene
DD Bean & Sons	Rise for baby and family
Douglas Cuddle Toys	Rivermead Peterborough Retirement Community
Electronic Imaging Materials	SAU 29 Keene School District
EMF Inc.	SAU 92 - Hinsdale School District
Emile Legere Management	SAU 93 - Swanzey School District
ES3	SAU 94 -Winchester School District
Eversource	Savings Bank of Walpole
F.H. Hamblet	Selman & Co LLC
Fairbanks Realty Corporation	Shaw's Supermarkets (Monadnock Region)
Fenton Family Dealerships	Southwestern Community Services
Filtrine Manufacturing Co.	Symbotic
Fletcher Funeral Home	The Community Kitchen
Hannaford	The Insurance Source
Harrisville Designs	The Keene Sentinel
Hillside Village	The Melanson Company
Home Healthcare, Hospice & Community Services	The New Hampshire Trust Company
Hundred Nights	The River Center
IPG Employee Benefits	The Timken Company
Janos Technology	Theodore H Parent, Attorney, PC
John G. Burk and Associates	True North Networks
Kapiloff Insurance Agency	UPS
Keating Plumbing & Heating	W. S. Badger Company
Keene Chrysler Dodge Jeep Inc.	Walpole Veterinary Hospital
Keene Day Care Center	Whitney Brothers
Keene Housing/Kid's Collaborative	Winchester Learning Center
Keene State College	Yankee Publishing
Lynn C. Rust, CPA PC	

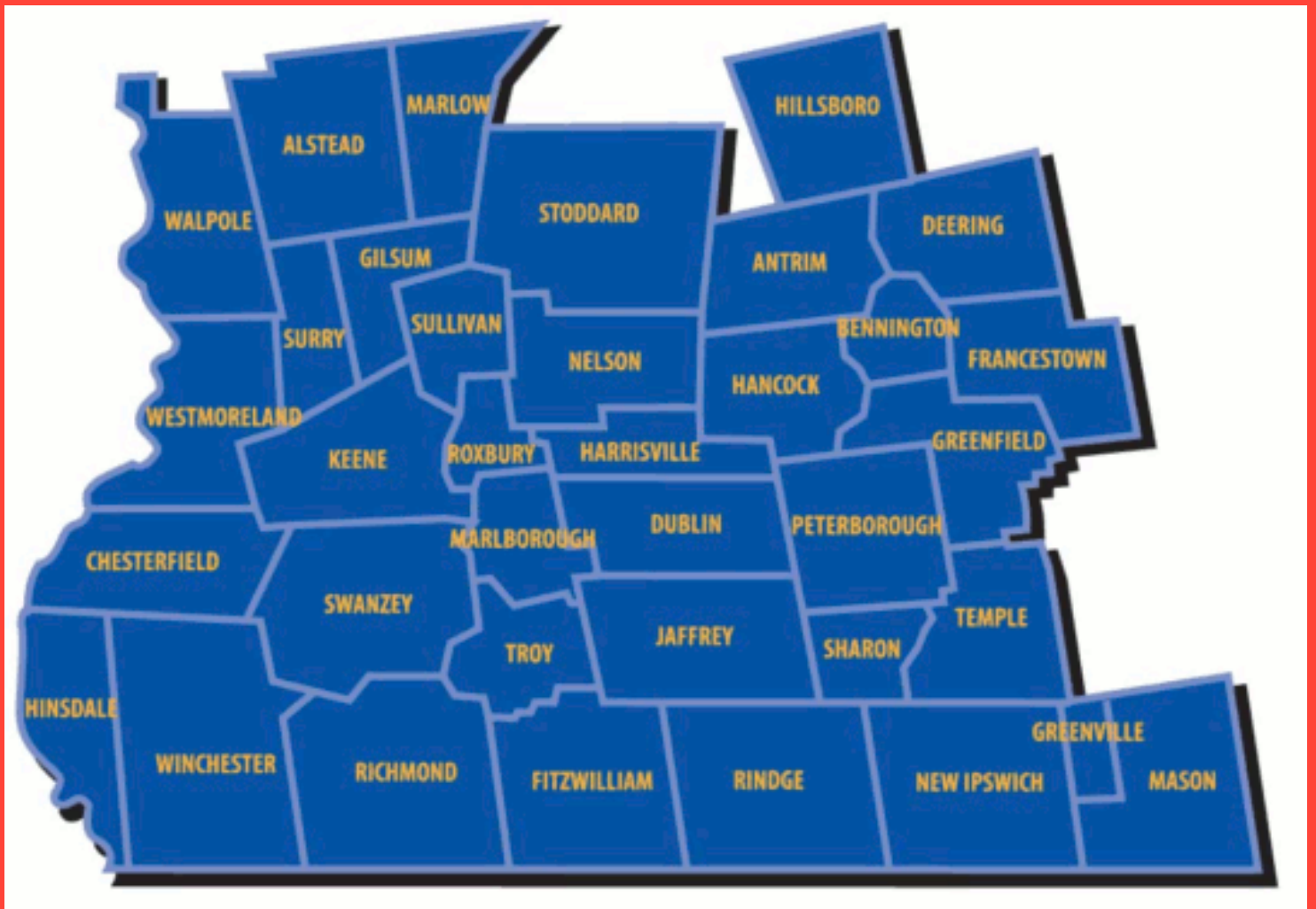
Local corporate and foundation support plays a critical role in maintaining the Monadnock region's local economies. By giving back they also have the power to enable long lasting change in every community. These businesses and foundations have our sincerest thanks for their support this year.

Corporate and Foundation Supporters

(\$500+ Outside of Workplace Campaign Allowing Public Recognition)

Baudelaire Soaps, Inc.
Blais and Associates Realtors
Deep Roots Massage & Bodywork
C&S Wholesale Grocers, Inc
Cogswell Benevolent Trust
Douglas Co.
Early Learning NH
Fenton Family Dealerships
Hogancamp PC
Kurtz Family Foundation
Mascoma Savings Bank
Milestone Financial Planning, LLC
Monadnock Paper Mills, Inc.
NBT Bank of Keene
Network for Good
Oleonda Jameson Trust
Putnam Foundation
Savings Bank of Walpole
TD Charitable Foundation
The Boston Foundation
True North Networks
Walmart Foundation

Thank you for helping us serve these communities in the Monadnock Region.



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**United
Way**



Monadnock United Way